



PARRA NATTA

Newsletter of Parramatta Toastmasters Club No 2274, Area 13, Western Division, Dist.70

Meeting no 1240

1 Aug 2013

Theme

'Money is ...'

In This Issue

- ◆ Meeting in Review.
- ◆ Speech Contest Season. So you've won the Club, Area, Division, District, Region and the Final of the International Speech Contest. What next? Follow the Clintons!
- ◆ Member in the Spotlight - Tom Cummins
- ◆ Point of View

The Mission

of a Toastmasters club is to provide a supportive and positive learning experience in which members are empowered to develop communication and leadership skills, resulting in greater self-confidence and personal growth.

Contact

To share any exciting news or to submit an article for Parra Natta, contact:

Malkit Banwait

Vice President for Public Relations at:
vppr@parramattatm.org.au

'Show Me The Money!'



A Winning Partnership - Michael & Linda Said (Best TT & Evaluator)

Yes, our last meeting was all about the money, with a few members coming fully prepared with foreign 'hard currency'. Our Chairman1 **Demian C**, flashed a 10 Rupee note and offered it as a prize for the best assignment. Everyone thought Demian was being too generous, until they realised that 10 Rupees is worth only 20 cents in the real world. Still it's the thought that counts!

Table Topics could be serious business when money is at stake. But it turned out to be one of the most hilarious sessions we've had for a long time. Our 'Financial Advisor' **David K** had some challenging questions to test the Money Management skills of 10 toastmasters.

1. **Gary W**, when asked 'What is Money?' didn't waste any time in responding 'Money is something that men earn and women spend' to which all men in the audience sadly nodded in agreement.

Money is (cont)

WELCOME VISITORS

Michael Knight

Benito Fernandez

Andrew Iverson

Kumi Matsunobu

Tam Dirckze

Stephen Lai

AWARDS

- ◆ **Best Speech**
Kirisha T
- ◆ **Best Table Topic**
Michael S
- ◆ **Best Evaluation**
Linda S

MEMORABLE QUOTES

'Money is something that men earn and women spend'
Gary W

'Why is everyone scared of planes tonight?'
David G

'Happy Wife, Happy Life'
Tom C

'With Great Love Comes Great Pain'.
Julie J

'Never ever pursue a career in Science, it doesn't pay'
Julie J

'I went for a haircut and he chopped it all off'
Kirisha T

'You don't get what you deserve, you get what you negotiate.'
Demian C

2. **Richard A** disagreed with 'Money is the Root of all Evil', for him money IS evil.

3. **Ian L** reckons 'Early to Bed, Early to Rise, makes a man healthy, wealthy and wise' applies to women as well.

4. According to **Elizabeth W** 'Money doesn't grow on trees' so that's why we have to go out to work.

5. **Linda S** doesn't agree with 'Pay peanuts get monkeys' because monkeys are better than humans.

6. If **Michael Knight** (visitor from Dural) had \$1Million he would spend it on a new Ferrari. Agree.

7. If **Alicia D** "Only had \$1 to survive' she would spend it on water.

8. **Mrinal S** 'What would he teach his Grandchildren about money?' replied he doesn't even have children let alone grandchildren.

9. **Steven C** on 'Is it fair Tiger Woods earning \$60million per year?' Absolutely because one day he expects to earn the same or even more.

10. **Michael S** when asked 'Is it fair that half of world's 6 billion people live on less than \$2.50/day' replied no but charity begins at home so we should all give money randomly as acts of kindness. He showed us how by giving a \$50 note randomly. . . to his wife Linda. Was that a coincidence. At least it would take pressure of him.

Gary W's frivolous motion 'Every member give Elizabeth W \$10 for not working' was successfully amended by **Cheryl P** to include her. But, fortunately, the main motion was defeated so relax everyone, we can hang onto our hard earned \$10.

David G decided to celebrate his birthday with his TM colleagues by being the General Evaluator. Good choice. They in turn rewarded him by singing 'Happy Birthday' with full volume, vocal variety and eye contact.

Tom C kicked off the speaking program with 'What Could Go Wrong'. Next was **Julie J** with a speech about her 6 yr old niece 'Chloe'. Followed



by **Ron M** with his 4th Ice Breaker 'This is the Start'. Next up was Kirisha T on a really funny speech titled 'Pink Coloured Glasses'. Final speaker was **Malkit B** with 'Secret to Happiness'. Funny but many speakers talked about planes and flights. Could it be because our in house pilot David G was in attendance?

SPEECHCRAFT UPDATE

We are into week 3 of the 6 week course. With **Monique Tonna** as the coordinator & **Tom Woods** as Liason Officer, all speech-crafters are making good progress. In this course we have 10 enthusiastic students from all walks of life, eager to learn the skills of public speaking. Some speakers are already very confident in delivering their Table Topics and prepared speeches. Their choice of speech topics is diverse and entertaining; A few evaluators even gave detailed evaluations using CRC method without notes. **Well Done to Monique and Tom and thanks to all club members for helping out.**

POINT OF VIEW

Stairs or Escalator?

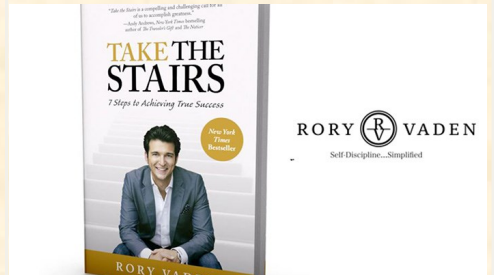


Communication is a skill which all of us can master. It's not something we are born with. Like any other skill in life we become good at it by hard work, practice & persistence. At our last Dist. 70 conference I heard Rory Vaden talk about competing in the 2007 International Speech Contest where he came second. As he put it 'I finished 2nd at the World Championship of Public Speaking. I was the first runner-up, the Number One Loser. There was no other loser higher than me!'

What I learnt was the amount of time and effort that he and other contestants put into preparation for international speech contests. Rory spent 2,000 hours watching DVDs of past champions' speeches, plus reading books and articles. That's the equivalent of one years full time work! Lance Miller, the 2005 World Champion, said it took him 13 attempts to win his club contest, but deep down he knew that if he persisted he would eventually get there. The reason why most people fail in life is because they take the easy way out; they take the escalators not the stairs even when going into the gym!

Watching all those DVDs, Rory said that the #1 difference between the winners and losers of speech contests is that the winners took a 4 min speech and stretched it to a 7 min.

Everyone else took a 10 min speech and crammed it into 7 min. In other words the winners allowed plenty of pauses for audience response/interaction and dramatic affects, especially for humorous speeches.



Mark Hunter's 2009 winning speech had 750 words, which is around 107 words per min. What is your word count? And do you take the stairs or the escalator? (**Malkit Banwait VPPR**).



MEMBER IN THE SPOTLIGHT!

Tom Cummins

Resident of: Bella Vista, Sydney

Family Details: Wife & four kids aged 8, 6, 4 & 4. Scottish Heritage, however many generations Australian.

Where You Were Born?
Rockhampton, Queensland

Current or Past Occupation?
National Operations Manager for Defence Housing Australia.

Proudest Achievement at Work or Home? Having such an amazing wife and great kids.

Favourite Food? Pizza or Seafood Chowder or Mud Crab

Favourite Place? Camping in the outback near a creek or river with a



fire going!

When & Why You Joined Toastmasters? To improve my speaking ability and confidence.

What You Have Gained From Your Membership? I have met friendly people who I can learn so much from in an enjoyable environment and I have probably gained 3kg at the club!

Hobbies & Special Interests?

Kayaking, bushwalking, motorbikes, 4 wheel driving and camping.

Pets? Seven Chickens

Goals for Next Year? Complete my first CC manual and finish my latest development site.

Favourite Movie? A Knight's Tale

Favourite Song/Music? Sweet Home Alabama

What book are you currently reading? A Wheel In Time (book 11)

Anything else Interesting about you? I am chairman of a welfare service in Telopea servicing the Dundas/Telopea/Ermington area

Finally, how would you spend your last \$5? I would give \$1 each to my wife and 4 kids and explain to them how that is enough and they will always have enough.

Ed: Thank You Tom



HOW THE CLINTONS HIT THE SPEECH CIRCUIT JACKPOT!

Former Secretary of State Hillary Clinton meets delegates at the Women in Public Service Project at Bryn Mawr College, Pennsylvania. Clinton helped launch the initiative in 2011. *Photo: AP*

She shares five lessons she learned as US Secretary of State, sounding a bit clichéd with the upbeat adages. ("Leadership is a team sport." "You can't win if you don't show up." "A whisper can be louder than a shout.")

She reminisces about her mother, Dorothy Rodham, and tells the oft-shared story of the first time she heard her husband's Southern drawl as he described "the size of watermelons in Arkansas."

She will stick around for handshakes and picture-taking, but that must be negotiated as part of her fee, estimated at upward of \$US200,000 (\$218,000).

Bill Clinton speaks at the Oscar de la Renta: American Icon reception earlier this month. *Photo: Getty*

Former Secretary of State Hillary Rodham Clinton is hitting the paid speechmaking circuit, drawing huge crowds of conventioners from groups like the American Society of Travel Agents and the National Association of Realtors.

Advertisement

She is joining what has turned into a lucrative branch of the Clinton family business: Bill Clinton earned \$US13.4 million from speeches in 2011, according to financial disclosure reports, and has collected more than \$US100 million in speaking fees since leaving the White House. He brings in as much as \$US700,000 for a single address, an amount he collected after he appeared before a company in Lagos, N i g e r i a .



The events are also giving Hillary Clinton large captive crowds as she considers a run for president in 2016. She often indulges her inner policy work, along with the softer family chitchat, according to several people who have attended her speeches this summer.

Last month, about 17,000 people lined up just after dawn outside McCormick Place, a convention centre in Chicago, where Clinton, in prepared remarks, talked about health care changes, as well as border security and immigration. "I hope it's heading to a new law that will resolve a lot of these issues," she told the crowd. "It's way overdue."

She praised the human resource managers gathered for their conference. "You know what it takes to provide workers the flexibility and benefits that they need to care for their children," she said.

At a time when almost everything Clinton publicly says feeds presidential speculation, she has also used the speeches to address issues like the Arab Spring, the conflict in Syria and the former National Security Agency contractor Edward Snowden.

Clinton does not make her speechmaking schedule public, and her spokesman declined to comment.

Keeping score

But her political rivals have already started to keep tabs on her paid speaking schedule, looking for any hint of a conflict of interest. (So far, Clinton's staff appears to have carefully chosen where she has given speeches, avoiding paid talks to potentially controversial groups.)

"We're starting immediately to monitor both Hillary and the other Democratic rising stars and collect, tag and characterise their speeches so we can hold them accountable when the campaign begins in earnest," said Tim Miller, the executive director of America Rising, a conservative political action committee.

Miller said that it was too early to send operatives to covertly buy tickets to Clinton's speeches, but that the group was watching from a distance "to monitor whether she's hobnobbing with investment bankers in New York City that might seem like favoritism down the line."

Since Clinton stepped down as secretary of state in February, she has divided her time between writing a memoir and juggling a growing schedule of paid engagements, along with unpaid appearances, typically focused on her advocacy work for women and girls as part of the Clinton Foundation, the charitable organisation founded by her husband.

'Perfect opportunity'

As a political image builder, of course, the paid speaking circuit is almost unrivaled, said Tad Devine, a Democratic consultant who advised Al Gore and John Kerry in their presidential campaigns.

"It's a one-way street" that allows Clinton to set her own terms, Devine said. "It's the perfect opportunity to deliver a message of your choosing to who you want, to reach a broad audience and to get paid for it."

A handful of trade groups - which do not endorse political candidates - started requesting Clinton for their conferences even before she left office, said several of the executives involved in booking Clinton.

"We had her in mind mainly because of the issues she was dealing with in the Senate and even as first lady with health care," said Hank Jackson, the chief executive of the Society for Human Resource Management.

The Harry Walker Agency repre-

sents both of the Clintons and other sought-after speakers like Kofi Annan and Dick Cheney. Don Walker, the president of the agency, did not respond to emailed requests for comment.



Fees

Clinton's fee of around \$US200,000 per speech is negotiable depending on, for instance, how long she spends shaking hands and posing for photographs, whether she participates in a question-and-answer session in addition to delivering a speech, and whether an organization provides a private plane or other transportation, said one person close to Clinton.

Bill Clinton makes roughly the same amount for domestic speeches, alt-

hough some of his overseas events brought in several times that amount in 2012, according to the financial disclosures.

Two groups said that after booking Hillary Clinton they had to find larger sites to accommodate the crowds. Last year, the American Society of Travel Agents held its annual gathering at the Los Angeles Convention Centre and drew about 800 people. This year, with Clinton headlining, the conference will take place at the 28,000-square-foot James L. Knight Center in Miami, which holds 5,000, said Zane Kirby, the chief executive of the organisation.

Kirby said that two-thirds of the group's travel agent members were women who owned small businesses, so Clinton seemed a natural choice. "People want to hear from her on a more human one-on-one basis," he said.

New York Times

Read more: <http://www.smh.com.au/world/speaking-up-how-the-clintons-hit-the-speech-circuit-jackpot-20130712-2ptuv.html#ixzz2YnxXohCx>

'Read all about it' - Our Club in the Parramatta Advertiser

PARRAMATTA



Parramatta Toastmasters Club were selected as winners of the Show Your Brand Contest.

Club's enthusiasm toasted

THE Parramatta Toastmasters Club beat more than 3500 clubs worldwide to win the Toastmasters International Show Off Your Brand contest for June.

Although traditionally a non-profit educational organisation that teaches public speaking and leadership skills, clubs around the world had the chance to take part in a picture competition that showed their enthusiasm for Toastmasters.

With their submitted photo (pictured left), Parramatta Toastmasters became the June winner of the worldwide contest.

"There are more than 3500 Toastmasters clubs worldwide, so this is a big achievement," club vice president Malkit Banwait said.

The club's winning photo was featured on the Toastmasters global website, as well as its Facebook and Twitter pages.

TOASTMASTERS

- Toastmasters International is a non-profit educational organisation that teaches public speaking and leadership skills through a worldwide network.
- Headquartered in Rancho Santa Margarita, California, the organisation has more than 280,000 memberships in 13,500 clubs in 116 countries.
- Established in 1924.

Club Executive Officers for 2012/2013

President: Alicia Denis

VPE: Ian Lipski

VPM: Monique Tonna

PPRR: Malkit Banwait

Treasurer: Tom Cummins

Secretary: Mrinal Sarkar

Sergeant-At-Arms: Richard Aitkins

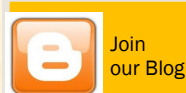
Immediate Past President: Linda Snalam

Webmaster: Gary Wilson

Speechcraft Liaison Officer: Tom Woods

Executive Support Officers: Melanie Wilson, Natasha Chan, Clare Walker

Join us for our Next Meeting on 15 Aug 2013 with theme 'Humour Me...'



PARRAMATTA TOASTMASTERS CLUB

WHERE LEADERS ARE MADE